



# Catholic United Financial CREDIT UNION

Your Financial Guardian Angel

Main Office: 651-765-4132 • 1-877-871-8313

St. Cloud Office: 320-251-3971

www.catholicunitedcu.org • info@catholicunitedcu.org

# 2017 Annual Report

## 17th Annual Meeting of Members

### Order of Business

- |  |   |
|--|---|
| I. Call to Order and Opening Prayer ..... Chair Harald Borrmann      | VII. Report of the Supervisory Committee.. Committee Chair George Gmach |
| II. Notice of Annual Meeting.....Vice Chair Gary Gall                | VIII. Report of the President.....President Terri Maloney               |
| III. Confirmation of Quorum .....Vice Chair Gall                     | IX. New Business..... Chair Borrmann                                    |
| IV. Approval of Annual Meeting Minutes from 2016 .....Chair Borrmann | X. Open Forum .....President Maloney                                    |
| V. Election.....Chair Borrmann                                       | XI. Closing Prayer .....Vice Chair Ahles                                |
| VI. Report of the Board .....Chair Borrmann                          |   |

## Annual Meeting Minutes of May 17, 2017

Chairman Harald Borrmann called the meeting to order at 9:42 a.m. and opened the meeting with a prayer. Borrmann made opening remarks and asked for the Notice of the Annual Meeting. Secretary Michael Ahles confirmed that the date of May 17, 2017 conforms to the dates set in the bylaws in Section 1, Article III. Michael Ahles reported 41 members signed in meets the 15 member requirement for a quorum. There was proper notice for the meeting sent to all members via their first quarter account statement mailing and via website.

The minutes of the 2016 Annual Meeting were published in the 2016 Annual Report. There was a motion to approve the minutes, it was seconded. Motion was passed.

Michael Ahles was nominated to serve another term. Motions were made and passed.

Chairman of the Board, Harald Borrmann, gave the Board Report. Mr. Borrmann said the Credit Union is doing very well and in great financial shape. Mr. Borrmann recognized the Credit Union Staff and gave them kudos for their outstanding member service. He also congratulated Chuck Dukowitz for his upcoming retirement, wished him well.

George Gmach gave the Supervisory Committee Report to the members. He described how the Supervisory Committee is the eyes and ears of the Board. Mr. Gmach said the Credit Union is in compliance with all Regulations and he commended the Staff and Management for this.

Chairman Borrmann introduced President Terri Maloney.

Terri introduced the staff and thanked them for their hard work. Terri stressed that the Credit Union is committed to our field of membership. She showed several PowerPoint presentations showing growth in Loans, Capital Ratio and a few other areas.

The floor was open to questions.

Meeting adjourned at 10:40 a.m.

Harald Borrmann closed the meeting with a prayer.

Several door prizes were awarded.

### Present at the meeting:

Chair Harald Borrmann  
 Vice Chair Gary Gall  
 Secretary/Treasurer Michael Ahles  
 Director Eugene Lieser  
 Director Michael McGovern  
 Director Peter Ryan  
 President Terri Maloney

### Supervisory Committee Members:

Chair George Gmach  
 Member Dave Fadness  
 Member Jim Gibbons

## Comparative Income / Expense Statement

	12/31/17	12/31/16
<b>Loan Income</b>		
Unsecured	\$38,630	\$40,004
New Vehicle	\$34,323	\$30,447
Used Vehicle	\$153,534	\$143,159
Real Estate	\$117,899	\$111,009
Loans Purchased	\$8,183	
Other Loans	\$22,540	\$23,632
<b>Total Loan Income</b>	<b>\$375,109</b>	<b>\$348,252</b>
<b>Investment Income</b>		
Cash and Investments	\$76,064	\$67,812
<b>Total Investment Income</b>	<b>\$76,064</b>	<b>\$67,812</b>
<b>Total Interest Income</b>	<b>\$451,173</b>	<b>\$416,064</b>
<b>Dividend Expense</b>		
Shares	\$10,253	\$10,237
Checking	\$2,231	\$2,140
Certificates	\$24,665	\$24,734
<b>Total Dividend Expense</b>	<b>\$37,149</b>	<b>\$37,112</b>
<b>Net Interest Income</b>	<b>\$414,024</b>	<b>\$378,952</b>
<b>Other Income</b>		
Personnel Subsidy	\$196,803	\$203,970
Origination Income	\$7,348	\$9,547
Fee Income	\$43,446	\$44,277
Other Income	\$151,788	\$44,207
<b>Total Other Income</b>	<b>\$399,384</b>	<b>\$302,001</b>
<b>Loan Loss</b>	<b>\$23,512</b>	<b>\$19,546</b>
<b>Int. on Borrowed Funds</b>	<b>\$66</b>	<b>\$190</b>
<b>Operating Expenses</b>		
Comp and Benefits	\$393,605	\$407,940
Travel and Training	\$5,863	\$7,245
Occupancy	\$18,469	\$16,026
Rent Expense SC	\$24,000	\$6,000
Operations	\$176,156	\$155,295
Marketing	\$6,514	\$6,374
Loan servicing	\$12,916	\$19,609
Professional Services	\$31,075	\$23,777
Bond Insurance	\$16,475	\$16,228
Operating Fees	\$557	\$630
Misc Expense	\$11,788	\$10,050
Check Card Losses	\$2,615	\$9,107
(Gain) Loss Disp Assets	\$354	\$(24,632)
<b>Total Operating Expense</b>	<b>\$700,387</b>	<b>\$661,140</b>
<b>Net Income</b>	<b>\$89,444</b>	<b>\$76</b>

## Comparative Balance Sheet

<u>Assets:</u>	12/31/17	12/31/16
<b>Loans</b>		
Unsecured	\$413,672	\$431,466
New Vehicle	\$1,573,236	\$1,266,955
Used Vehicle	\$5,577,427	\$5,320,693
Real Estate	\$2,707,707	\$2,380,413
Other Loans	\$382,954	\$501,174
Loans Purchased	\$931,661	
Collateral In Process	-	
<b>Total Loans</b>	<b>\$11,586,657</b>	<b>\$9,900,701</b>
Allowance for Loan Loss	\$(39,812)	\$(232,202)
Acquisition Valuation ALL CCU	\$(127,237)	\$(30,174)
Cash and Certificates	\$4,680,419	\$6,652,637
Operation Cloudy LLC Investment	-	
Fixed Assets	\$65,918	\$73,550
Other Assets	\$290,824	\$267,022
<b>Total Assets</b>	<b>\$16,456,769</b>	<b>\$16,631,533</b>
<b>Liabilities and Equity:</b>		
<b>Deposits</b>		
Shares	\$8,148,858	\$8,340,869
Draft	\$2,383,166	\$2,261,446
Certificates	\$3,495,822	\$3,753,331
<b>Total Deposits</b>	<b>\$14,027,846</b>	<b>\$14,355,646</b>
Other Liabilities	\$163,861	\$100,269
Regular Reserves	\$118,884	\$118,884
Undivided Earnings	\$829,249	\$829,173
Equity Acquired in Mergers	\$1,227,485	\$1,227,485
Earnings YTD	\$89,444	\$76
<b>Total Liability and Equity</b>	<b>\$16,456,769</b>	<b>\$16,631,533</b>
Net Worth Ratio	13.76%	13.08%
Members	3,360	3,372

## Our Mission

Build high-quality, lifetime relationships through providing exceptional products and services that enhance the financial lives of our Catholic communities.

